

## KEY FINANCIAL FIGURES

Million Euro	2014	2015	2016	2017	2018
<b>KEY FINANCIAL FIGURES</b>					
<b>REVENUE</b>	<b>1 269</b>	<b>1 357</b>	<b>1 353</b>	<b>1 422</b>	<b>1 414</b>
<b>REBITDA</b>	<b>110</b>	<b>123</b>	<b>126</b>	<b>119</b>	<b>130</b>
<u>Recurring depreciations &amp; amortisations</u>	<u>-44</u>	<u>-55</u>	<u>-55</u>	<u>-55</u>	<u>-55</u>
<b>REBIT</b>	<b>66</b>	<b>68</b>	<b>71</b>	<b>63</b>	<b>75</b>
<u>Non-recurring items</u>	<u>-12</u>	<u>-12</u>	<u>-11</u>	<u>-11</u>	<u>-7</u>
<b>EBIT (profit from operations)</b>	<b>54</b>	<b>56</b>	<b>60</b>	<b>52</b>	<b>68</b>
<u>Depreciations, amortisations &amp; impairments</u>	<u>46</u>	<u>58</u>	<u>52</u>	<u>52</u>	<u>55</u>
<b>EBITDA</b>	<b>100</b>	<b>114</b>	<b>117</b>	<b>109</b>	<b>123</b>
Net financial income / (expense)	-10	-21	-21	-16	-9
<u>Result according to the equity method</u>	<u>0</u>	<u>2</u>	<u>5</u>	<u>3</u>	<u>3</u>
<b>PRE-TAX CURRENT PROFIT/(LOSS)</b>	<b>44</b>	<b>37</b>	<b>44</b>	<b>39</b>	<b>62</b>
<u>Income tax expense</u>	<u>-12</u>	<u>-3</u>	<u>-10</u>	<u>-3</u>	<u>-11</u>
<b>PROFIT/(LOSS) FROM CONTINUING OPERATIONS</b>	<b>32</b>	<b>34</b>	<b>34</b>	<b>36</b>	<b>51</b>
<b>PROFIT/(LOSS) (EAT)</b>	<b>32</b>	<b>34</b>	<b>34</b>	<b>36</b>	<b>51</b>
Net fixed assets (NFA)	465	580	602	606	608
<u>Working capital need (WCN)</u>	<u>24</u>	<u>12</u>	<u>14</u>	<u>33</u>	<u>40</u>
<b>CAPITAL EMPLOYED</b>	<b>489</b>	<b>592</b>	<b>616</b>	<b>640</b>	<b>648</b>
Equity	354	379	324	351	380
Provisions and others	11	22	20	11	3
Subordinated debt	66	69	75	75	75
<u>Senior net financial debt (NFD)</u>	<u>58</u>	<u>122</u>	<u>196</u>	<u>202</u>	<u>190</u>
<b>CAPITAL PROVIDED</b>	<b>489</b>	<b>592</b>	<b>616</b>	<b>640</b>	<b>648</b>
<b>RATIO'S</b>					
REBITDA / Revenue	8,7%	9,1%	9,3%	8,3%	9,2%
REBIT / Revenue	5,2%	5,0%	5,2%	4,5%	5,3%
Net profit (loss) / Revenue	2,5%	2,5%	2,5%	2,6%	3,6%
Senior NFD / Equity	16%	32%	61%	58%	50%
Senior NFD / REBITDA	0,5	1,0	1,6	1,7	1,5
REBIT / capital employed	13,5%	11,5%	11,5%	9,9%	11,6%
Capital Expenditures	57	86	77	57	57

