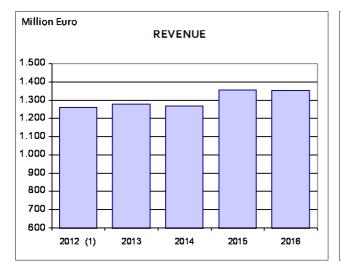
## **KEY FINANCIAL FIGURES**

Million Euro		2012 (1)		2013		2014		2015		2016	
KEY FINANCIAL FIGURES (2)			1								
REVENUE		1.260		1.278		1.269	:	1.357		1.353	
REBITDA		76	-	90		110		123		126	
Recurring depreciations & amortisations		- <u>47</u>		-45		-44		-55		-55	
REBIT		29		45		66		68		71	
Non-recurring items		<u>o</u>		<u>-9</u>		-12		-12		<u>-11</u>	
EBIT (profit from operations)		29		36		54		56		60	
Depreciations, amortisations & impairments		<u>48</u>		<u>46</u>		<u>46</u>		<u>58</u>		5Z	
EBITDA		77		82		100		114		117	
Net financial income / (expense)		-26		-15		-10		-21	ŀ	-21	
Result according to the equity method		<u>o</u>		-4		<u>o</u>		2		5	
PRE-TAX CURRENT PROFIT/(LOSS)		3		17		44		37		44	
Income tax expense		-1		-Z		-12		-3	F	<u>-10</u>	
PROFIT/(LOSS) FROM CONTINUING OPERATIONS		2		10		32		34		34	
PROFIT/(LOSS) (EAT)		2	-	10		32		34	-	34	
Net fixed assets (NFA)		471		455		465		580	+	602	
Working capital need (WCN)		<u>70</u>		<u>19</u>		24		<u>12</u>		<u>14</u>	
CAPITAL EMPLOYED		541		474		489		592		616	
Equity		327		335		354		379		324	
Provisions and others		13		7		11		22		20	
Subordinated debt		60		63		66		69		75	
<u>Senior net financial debt (NFD)</u>		<u>141</u>		<u>69</u>		<u>58</u>		<u>122</u>		<u>196</u>	
CAPITAL PROVIDED		541		474		489		592		616	
RATIO'S			F						+		
REBITDA / Revenu		6,0%		7,0%		8,7%		9,1%		9,3%	
REBIT / Revenue		2,3%		3,5%		5,2%		5,0%		5,2%	
Net profit (loss) / Revenue		0,2%		o,8%		2,5%		2,5%		2,5%	
Senior NFD / Equity		, 43%		, 21%		16%		32%		61%	
Senior NFD / REBITDA		1,9		o,8		0,5		1,0		1,6	
REBIT / capital employed		5,4%		9,5%		13,5%	1	.1,5%		11,5%	
Capital Expenditures		23		34		57		86		77	

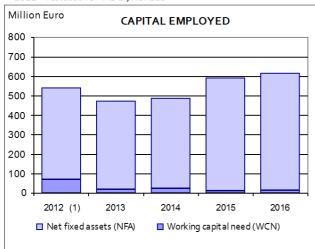
 $({\tt 1}) The figures for the comparative periods have been restated following adoption of the amended IAS {\tt 19} Employee Benefits standard$ 

(2) The definitions of the used key financials are specified in the Glossary, note 38

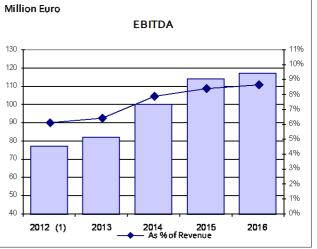


1 2012 = restated for IAS 19 Revised

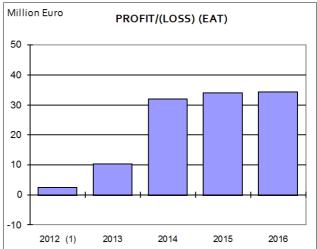


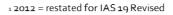


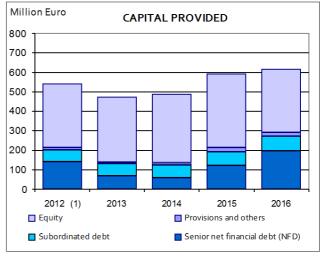
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